

FIX THIS NEXT

1-SHEET

- STEP 1:** Check the satisfied Core Needs
- STEP 2:** Identify the foundational Vital Need
- STEP 3:** Fix the Vital Need
- STEP 4:** With the Vital Need resolved, repeat the process



1	<p>SALES <input type="checkbox"/> Lifestyle Congruence <input type="checkbox"/> Prospect Attraction <input type="checkbox"/> Client Conversion <input type="checkbox"/> Delivering on Commitments <input type="checkbox"/> Collecting on Commitments</p> <p>PROFIT <input type="checkbox"/> Debt Eradication <input type="checkbox"/> Margin Health <input type="checkbox"/> Transaction Frequency <input type="checkbox"/> Profitable Leverage <input type="checkbox"/> Cash Reserves</p> <p>ORDER <input type="checkbox"/> Minimized Wasted Effort <input type="checkbox"/> Role Alignment <input type="checkbox"/> Outcome Delegation <input type="checkbox"/> Linchpin Redundancy <input type="checkbox"/> Mastery Reputation</p> <p>IMPACT <input type="checkbox"/> Transformation Orientation <input type="checkbox"/> Mission Motivation <input type="checkbox"/> Dream Alignment <input type="checkbox"/> Feedback Integrity <input type="checkbox"/> Complementary Network</p> <p>LEGACY <input type="checkbox"/> Community Continuance <input type="checkbox"/> Intentional Leadership Turn <input type="checkbox"/> Heart-based Promoters <input type="checkbox"/> Quarterly Dynamics <input type="checkbox"/> Ongoing Adaptation</p>
2	<p>The current level is: _____</p> <p>With the Vital Need of: _____</p>
3	<p>Objective: _____</p> <p>Measurement(s): _____</p> <p>Evaluation: _____</p> <p>Nurture: _____</p>
4	<p>Repeat this process once the Vital Need is fully resolved.</p>

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