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Continuing Ed Calls FTN Advisors ~ 2024

In looking to to serve you as your business grows and changes, Mike plans to offer several FTN Education Calls throughout 2024 where he will be addressing matters and topics you asked him to cover.

These Calls with Mike provide a deep dive session and lends an opportunity at the end of each Call for FTN Advisors to ask about challenges you may be having in your own business, common claims that your clients are having, or questions you may have about training material or resources.

His 2024 dates are set and noted below with registration to the zoom links - just click, register and mark your calendar!

All Calls are recorded and will be archived on the [FTN Advisor Portal Resource Dashboard](#) for you to review any time.

DATES

[January 17th \(Wednesday\) 2 pm EST "How do you create efficiency in your business?" - Order](#)

[March 26th \(Tuesday\) 11:30 am EST " How do your clients fully deliver on their commitments to you? - idea dump" \(Meeting Format\) - Sales](#)

[May 30th \(Thursday\) 3 pm EST "Steps to take when identifying strong weak areas in your business." - Legacy](#)

[July 15th \(Monday\) 10:30 am EST "It's Summertime - How does your business operate unabated when the key employees are not there?" - Order](#)

[September 17th \(Tuesday\) 1 pm EST "How do you ensure healthy profit margins and how do you seek ways to improve them? - idea dump" \(Meeting Format\)](#)

[November 11th \(Monday\) 1 pm EST "What does your company do if it is unable to serve a client's needs?" -Impact](#)